

Società Agricola Cooperativa Consortile NATURAL FARMING



AGRIFOOD PRODUCT'S MARKET THREAT

SUPPLY

- Globalized and undifferenciated supply offer
- Low consumer reachness and relevancy
- Low Transparency
- Low Quality supply (Intrinsic Values)

QUALITY

Over Used word which is undefinable by the consumers

SECTOR'S CRISIS

Great gap between final price and price offered to the producer

MARKET OPPORTUNITY

Fresh food's market consumer is looking for a product which is:

HEALTHY SAFE SUSTAINABLE REAL NATURAL

The consumer is also looking for being allowed to manage better it's scarce resources to be able to choose agrifood products using CONSCIOUSNESS. The **wills** and **needs** come from personal and family EXPECTATIONS



NOWADAY'S CONSUMER DILEMMA

Food and Beverage's market have been charachterized by bias's growth.

It has given by the enanchment of customer's need of choosing F&B product with conscioussness, to live in a healthy and sustainable manner, in symbiosis with the ecosystem.

ARACLEMA

Araclema is a cooperative of farmes born in 2019, from the will and the vision of 17 farmers (founders), which got toghether thanks to Professor Giovanni Pergolese with the will and the need to go back to a natural, thought and safe agriculture, able to produce High Quality fruits and vegetables. It means to offer healty, safe, sustainable and teasty products for anyone from the youngest to the most «harvested» consumers. Our main goal is to produce:

- Quitting pollutant practices with the use of synthesis chemistry
- Promoting the soil rigeneration to rebuild fertility in the land,
- Promote Sustainable farming tecniques to improuve sustainability and reduce pollution risks
- la produzione di un prodotto agroalimentare unico nel suo genere, per caratteristiche si intrinseche che estrinseche, che differenzi le produzioni su scala globale.



ARACLEMA

Araclema's main aim is promoting and value creation around natural production techniques, based on the soil regeneration, synthesis chemistry prohibition (no erbicide, pesticide,...) and the progressive riduction in 3 years of the use of unnatural fertilizers, with the goal to offer to the market a unique natural, safe and genuine product which enables a safe diet for the entire family, from babies to older people

3 PRODUCTION LEVELS

2 own labels

- natural / zero residues
- bio/AOR)

1 farmer label -If lab tests are not passed **20 ASSOCIATE** FARMERS **ZERO** SYNTHESIS CHEMISTRY

TRANSPARENT LABELS

REMARKABLE PRODUCTS

- Guaranteed balance Acid / Brix grade
- easy peeling
- seed/seedless separation
- biodiversity differentiation



OUR VALUE PROPOSITION

- ARACLEMA is using a new concept of **QUALITY** we want to let each final customer to be able to recognize and understand why a product is an **HIGH QUALITY** one.
- High Quality has the following charactheristics for us:
- · genuine, authentic, true and safe for the entire family;
- produced using only natural methodology;
- guaranteed by lab tests and field controls which are driven by our team during the entire production year;
- accessible thanks to our transparent label consumer will be able to discover every element of them production's life, to abilitate a conscious consumption.



NO SYNTESIS CHEMESTRY



OUR VISION

PROMOTE HEALTY AND SAFE CONSUMPTION THROUGHT NATURAL AGRICULTURE

GOOD HEALTY GENUINE

SUSTAINABLE TRANSPARENT

Every product offered with our brand ARACLEMA is *lab tested* and is *controlled* personally by our team. The mean of this is to help out our distributors offering the best fresh quality product on the market other than a correct Communication and Promotion thanks to our transparentcy

GOOD, HEALTY & GENUINE

Our Customer may choose the best products that fit them needs thanks to a number of parameters that Help to be choose the best respons to customer's demand/needs

Internal parameter of the product

- Juice
- Grade of palability
- Presence of seeds or seedless
- Sugar's level (brix)
- Acidity's level
- Coloration

TERROIRE

- Kind of land surface
- Positioning
- Water salinity level

Product's packaging

- Right packaging fit
- Product are not threated :
 - waxes,
 - ethanol
 - Heat to give colour
 - Any preservative





CLEMENTINES AND MANDARINS

		AUTUMN			WINTER			SPRING			SUMMER		
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ORANGE PRODUCTION'S SCHEDULE

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LEMONS



LEMON PRODUCTION'S SCHEDULE

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OTHER PRODUCTS FRUITS

POMGRANE GRAPES CHERRIES STRAWBERRIES VEGETABLES VARIUS



OTHER PRODUCTIONS VEGETABLE

Carrots, Patatoes, Onions, Garlic, Fennels, Broccoli rabe,.

EXTRA VERGIN OLIVE OIL

Cultivar e Monocultivar ORGANIC AND FREE FROM CHEMICAL WASTE

Zero Residui garantiti da analisi laboratorio accreditato

NATURAL AND SAFE FOOD FOR ANYONE

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